



## AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA  
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

### ABSOLUTE DATA

#### Virtual Campus Recruitment – 2021 Passing out Batch

**Only for Students of Amity Education Group**

**Only for Unplaced & Eligible Students**

**Last Date to Register 29th April by 2 pm**

<b>Company</b>	Absolute Data
<b>Website</b>	<a href="http://www.absolutedata.com">www.absolutedata.com</a>
<b>Batch</b>	2021
<b>Date of Campus</b>	<b>Off campus will be confirm</b>
<b>Job Title</b>	Sales Development Executive
<b>Eligible Degrees</b>	Graduate
<b>Eligible Branches</b>	Any Graduate
<b>Eligibility Criteria</b>	60% and above in class 10 <sup>th</sup> 60% and above in class 12 <sup>th</sup> 60% and above in Graduation
<b>Other Skills Required (If any)</b>	Data Mining work with good written and verbal communication.
<b>Location</b>	Gurgaon
<b>Compensation (CTC)</b>	<b>20 K per month</b>
<b>Roles &amp; Responsibilities</b>	<ul style="list-style-type: none"><li>• Identify and create new qualified sales opportunities</li><li>• Initiate and build relationships with senior business executives by sharing insights to help them resolve their business problems</li><li>• Develop a deep understanding of prospects challenges and requirements</li><li>• Leverage your understanding of Absolutedata offerings and match these with prospects' needs.</li><li>• Use your ability to have online conversations to get prospects excited about AI and its ability to transform their organization.</li><li>• Use LinkedIn, Salesforce, and other sales/marketing automation tools to qualify contacts and move them through the pipeline.</li></ul>
<b>Recruitment Process</b>	Online Assessment+ Soft Skill Interview + Technical Interview+ Manager Interview+ HR Interview
<b>How to Apply?</b>	All Interested students should apply by clicking on the link mentioned below –

[CLICK HERE TO APPLY](#)

**My Best Wishes are with you!**

**Prof (Dr.) Ajay Rana**

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist  
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

**Senior Vice President – Amity Education Group**

**Dean – Industry & Academia Alliance**

**Advisor – Amity Education Group**