



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

ABSOLUTE DATA

Virtual Campus Recruitment – 2021 Passing out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register 29th April by 2 pm

Company	Absolute Data
Website	www.absolutedata.com
Batch	2021
Date of Campus	Off campus will be confirm
Job Title	Sales Development Executive
Eligible Degrees	Graduate
Eligible Branches	Any Graduate
Eligibility Criteria	60% and above in class 10 th 60% and above in class 12 th 60% and above in Graduation
Other Skills Required (If any)	Data Mining work with good written and verbal communication.
Location	Gurgaon
Compensation (CTC)	20 K per month
Roles & Responsibilities	<ul style="list-style-type: none">• Identify and create new qualified sales opportunities• Initiate and build relationships with senior business executives by sharing insights to help them resolve their business problems• Develop a deep understanding of prospects challenges and requirements• Leverage your understanding of Absolutdata offerings and match these with prospects' needs.• Use your ability to have online conversations to get prospects excited about AI and its ability to transform their organization.• Use LinkedIn, Salesforce, and other sales/marketing automation tools to qualify contacts and move them through the pipeline.
Recruitment Process	Online Assessment+ Soft Skill Interview + Technical Interview+ Manager Interview+ HR Interview
How to Apply?	All Interested students should apply by clicking on the link mentioned below –

	<u>CLICK HERE TO APPLY</u>
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My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean – Industry & Academia Alliance

Advisor – Amity Education Group